



NATIONAL
BLIND
SUPPLIERS

NBS NEWS

September 2016

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It has been a while since our last newsletter. We have so much to tell you and hope you take the time to read this bumper issue. As usual, if you have any questions, please discuss them with your Account Manager or the office. We hope it has been a successful year so far for you and we wish you and your families a happy and peaceful upcoming holiday season.

Cutoff Dates for Xmas 2016

All Shutters	Midnight 21 Oct 2016
Romans	Midnight 23 Nov 2016
Folding Arm Awnings	Midnight 25 Nov 2016
All other Awnings	Midnight 02 Dec 2016
All other products	Midnight 02 Dec 2016

Holiday Break—please be advised that National Blind will be closed from 12pm on Friday 23 Dec 2016 and re-open at 9am Monday 16 Jan 2016. All orders received prior to the cut-off dates will ensure delivery prior to break up.



New Products

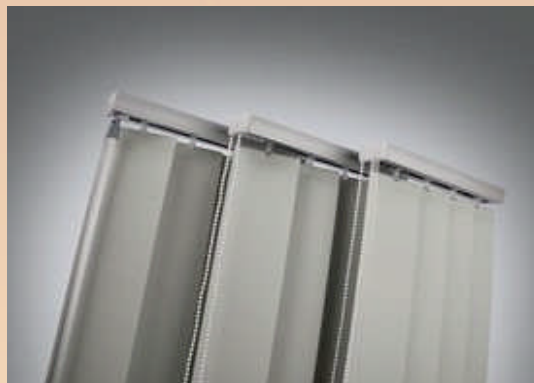
Large Double Bracket

Its been a long time coming, however, we now have a bracket that can accommodate two rollers on 63mm tubes. The large Double Bracket for 63mm blinds is now available. Aesthetically pleasing and functional, it can accommodate a back roll top blind and either back roll or forward roll lower blind.



Deco Plus Vertical Track

The amazing Deco Plus Vertical track is now available from NBS. Already renowned as a world class track, it has now been revised with a contemporary upgrade, including a new Monocommand 180/180 control, sleek curved head rail and a redesigned traversing wand. Available in White, Birch and Silver. Pricing and other information is available on the NBS Website.



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Specials

- The Aussie made Zen from Hunter Douglas and the Sunshadow Net Series/Screen Optic are both in Essentials category in Holland and Screen for all orders received from 12th September — 23rd December.
- 25mm Aluminium Venetians in both the Roulett and the Softline will attract a further 5% discount on orders received from 26th September — 23rd December.
- After the success of last year, all Awning orders for Visiortex Plus exterior from 1st October — 23rd December, will attract a further 10% discount on the current Homemaker pricing.
- Until Further notice both Roller fabrics Mantra B/O & Le Reve B/O are in Category A which is down from B.
- Roller fabrics Detroit and Retro Circles are both in Essential Category until all sold out.





Category Changes

As always, please refer to the NBS web site for the latest fabric lists and categories however, here are some worth mentioning.

- ◆ Luxe/Icon and Vibe Metallic are now in Homemaker effective immediately.
- ◆ Shaw's Daintree B/O now in Category E
- ◆ Shaw's Urbanshade now in Category D
- ◆ Hunter Douglas Quay Plus B/O in Homemaker



Very Important Reminders/Housekeeping

1. Reworks/Returns—In order for NBS to provide you with a better service and turnaround on reworks etc, we need you to complete a Return form with every blind(s) you send back. It is a simple form that identifies you, your customer and the issue. This form is available on the web site in the order form section and via the Account managers or office.
2. Once an order has been started and you notify us of a change or cancellation, unfortunately you will be charged for the work. Please make sure your orders are clear and correct prior to sending them to us.
3. You must use our order forms when placing blind orders. All forms have information that helps both you and NBS get the required details for each different blind type. The forms act as a checklist for you to capture all the relevant details of each order. This will minimize errors and delays. Again, these are available from the web site in the customer area.



Supporting Australian made

NBS has always been a proud supporter of Aussie made products. One example is our tubing for roller blinds and awnings are extruded right here in Victoria. We proudly promote Aussie manufactured products and services like Wilson fabrics, Specialty, Hunter Douglas, Challenger United and more. Our Chamelian Awning Blind is totally Aussie made from the Headbox, Tubing and side channel right down to the fabric plastic guides.

Together we can make a difference to the Australian economy. Whether you buy from us or another manufacturer, make a conscious decision to support Australia first.

You can start by choosing value fabrics highlighted as Aussie made in our fabric lists. Below is a short list of great value Aussie made fabrics and their Categories.



Category B—Wilson(Arizona B/O, Austin B/O, Blizzard B/O Boston B/O, Broome II B/O, Comet B/O)

Category A—Wilson(Aspen B/O, Buxton B/O, Fraser B/O, Husk Sheer, Zara B/O)

Category A—Hunter Douglas(Plaza Plus B/O)

Category Homemaker—Hunter Douglas(Quay Plus B/O, Ramie B/O)

Category Essentials—Bricos(Villa B/O), Hunter Douglas(Zen B/O)



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